



Smarter Solutions for Meetings, Events & Travel.

Lanyon Transient

PART OF THE SMART HOTEL CLOUD™

RFP Management



Speedy and Effective Corporate Transient RFP Management

The Lanyon Smart Hotel Cloud™ enables hotels to generate more profitable transient and group business. Lanyon Transient – part of the Smart Hotel Cloud – offers a suite of solutions that simplify how hotels attract, manage and win corporate travel business, publish data to GDSs and OTA websites, and use GDSs.

Lanyon Transient RFP Management is the easiest, most efficient way for any hotel to respond to corporate RFPs and win more business. Lanyon's cloud-based software dramatically lowers the time it takes hotel chains and properties to respond to and manage high-value corporate RFPs, and allows for more standardized responses. Lanyon also publishes the corporate negotiated rates into hotel central reservation systems (CRSs) to minimize errors.

More Corporate Travel Business

Win more business by connecting directly with Lanyon's Fortune 500 corporate clients and major travel

management, consortia and consulting intermediaries. Get in the game – our corporate clients manage billions in transient hotel spend annually.

Improve Transient RFP Results

Manage your hotel's RFP responses at the Chain level – ensuring consistency, quality and maximum revenue potential. Allow your hotels to build proposals easily for their local customers. Integrate it all with your sales force automation system – all from one easy-to-use, cloud-based system.

Build a Case for More Business

Lanyon helps you collect information from your hotels to promote the addition of hotels into corporate travel programs. With better communication between National Account Management and local hotels, proposals can include more properties that fit their needs – leading to more business and higher customer satisfaction.

